

IOGA

**Red Lion
Downtowner Hotel**
1800 Fairview Ave.
Boise, ID 83702
208.344.7691
Room Rates:
\$79 Single or Double
Reserve by
November 18, 2018

IOGA Annual Meeting December 10 – 14, 2018 **New Location: Red Lion Downtowner Hotel**

Monday, December 10th

Noon -5:00 p.m. IOGA Board Meeting – Voting Members Welcome – **White Pine**

5:00 – 7:00 p.m. Idaho Natural Resource Foundation Board Meeting – Tentative – **White Pine**

Tuesday, December 11th

8:30-4:00 IOGA Board of Directors Meeting - Voting Members Welcome – **White Pine**

7:00-9:00 p.m. Registration – **Conference Lobby**

**Social Meet & Greet, No host bar -
Idaho Public Television “Outdoor Idaho” program (tentative)**

Wednesday, December 12th

7:30 – Noon Registration – **Conference Lobby**

8:30–10:00 a.m. General Session – **Selway/Sawtooth**

Welcome, introduction of new Executive Director; State of the Idaho Industry with overview of IOGA accomplishments for 2018 including Board of Director news, state and federal issues. Steve Burson, IOGA President, Grant Simonds, Government Affairs Liaison. Governor Elect as possible speaker

- Review of Nominations for IOGA Board of Directors/Officers, Licensing Board position, Resolutions (if any). Officers whose terms expire this year include President Steve Burson, Treasurer Darl Allred, and River Section Vice President Ari Kotler. Board Members whose terms expire are Stephanie Ellis, Kelsey Helfrich, Cody Korell. The outfitter/guide position on the Licensing Board held by Tom Long expires spring 2019.

10:15-Noon River, Hunt & Guide Section Meetings

River Section, Ari Kotler, River Section VP -Cottonwood****

- Welcome (including new members) & Sign-in
- Agency Manager Panel
- Nominations for Board of Directors/Officers; IOGLB position, Resolutions (if any)
- Election of River Section VP

Wednesday, December 12th (continued)

10:15-Noon Hunt Section, Ron Ens, Hunt Section VP – White Pine

- Welcome (including new members) & Sign-in
- Fish and Game Department updates including wolf numbers statewide, deer & elk herd trends by zone, which management zone(s) is next after Sawtooth Elk Zone goes to controlled hunt
- Trails – What’s new with the outfitter credit provision for trail work? Update by Forest Service
- Allocation – Update on the IOGA proposed tag allocation legislation for 2019
- Nominations for Board of Directors/Officers, IOGLB position, Resolutions (if any)

Guide Section, Fred Taylor, Guide Section VP -

- Tips on how to mold your career as a professional guide

12:15 – 1:30 General Session/Lunch – Characters Bar

IOGA Honorary Lifetime Award

Introduction of Exhibitors

1:45 – 3:15 Concurrent Session

Salmon River Outfitters Association (SROA) meeting - Cottonwood

Hunt Section, Ron Ens, Hunt Section VP – White Pine

Allocation – learn the details of the proposed IOGA legislation with Licensing Board and Fish & Game participation.

2:00 – 5:00 Visit with Exhibitors - Ballroom

2:30 – 4:30 Women of IOGA—an annual gathering of fun and camaraderie – Suite 760

5:00 – 9:00 Reception with Exhibitors/Member Bash - Ballroom

Poetry Contest, Food & Beverages

Thursday, December 13th

7:30 – Noon Registration – Conference Lobby

8:30 – 9:30 General Session/REC Session – Selway/Sawtooth

No More Feast & Famine: Budgeting for Seasonality - Ingrid Edstrom, Polymath, LLC

It can be challenging to manage cash flow in a seasonal business, and the result is that many businesses end up running out of cash, going into debt, having owners carry the business, or borrowing from client deposits on upcoming trips to cover the off-season. Getting a firm handle on the finances of your tours, before and after, doesn’t have to be hard. In this session you will learn some proven strategies that will help you plan ahead for your off season, as well as unexpected business disruptions. This workshop provides easy-to-use tools that can help you optimize your cash flow and make more money.

9:30 – 10:00 Introduction to members running for IOGA Board of Directors & Officers – Selway/Sawtooth

- 10:15-12:00** **Bridging the Emerging Gender and “Me Too” Divide in the Outdoor Industry – Legal Compliance and Ideas for Building Unity Around a Tricky Issue.** Leah Corrigan, Recreation Law Center, LLC – **Selway/Sawtooth**
 While everyone knows that the potential for destructive sexual harassment claims is on the rise in the outdoor industry, we are also seeing an emerging demand for equality and mutual respect among female outdoor professionals and clients. These issues are often intertwined. Outfitters can work proactively towards addressing this cultural shift, in a way that both recognizes the changes that need to be made, yet doesn’t destroy the existing culture in their organizations. This session will require a willingness to think outside your own box, and a desire to learn specific techniques for tackling a potentially divisive issue. All genders, generations, and views are welcome!
- Noon – 4 p.m.** **Voting for IOGA Board of Directors & Officers**
- 12:15 – 2:00** **General/REC Session & Lunch -- J.R. Williams, REC Section Vice President – Selway/Sawtooth**
- IOGA Honorary Lifetime Award
- Industry Issues and Concerns. Join us for this popular session to discuss Outfitter and Guide issues, concerns and more with a panel of agency and outfitter participants. Submit your questions to the moderator and panelists will respond.
- 2:00 – 5:00** **Middle Fork Outfitters Association Meeting (MFOA) - Cottonwood**
- 2:15 – 4:30** **Hunt Section, Ron Ens, Hunt Section VP – White Pine**
 Allocation – How IOGA members can lobby for passage of the IOGA allocation legislation during the winter of 2019
- 5:30-10:00** **Thaw Fundraiser (dinner, silent/live auction, live music) - Ballroom**

Friday, December 14th

- 9:00-1:00** **IOGA Board of Director meeting—Voting members welcome – White Pine**